



## 2010 Interim Results Highlights

In the first half of 2010, we recorded a turnover of HK\$4.63 billion, a 41% increase on the same period last year (2009: HK\$3.29 billion), while net profit rose 36% to HK\$332 million as a result of global economic recovery.

### [ New Members ]

#### Vietnam

## New Joint Venture with FDI

In April, we formed a new joint venture (JV) with FDI Commercial and Forwarding Services Co Ltd (FDI) in Vietnam, strengthening our International Freight Forwarding (IFF) capabilities in the country. This JV, together with our extensive, self-owned IL infrastructures in Ho Chi Minh City, Danang, and Hanoi, enables us to provide effective supply chain solutions to our customers.



#### India

## Strengthened Business Collaboration with Indev

In August, we strengthened our business collaboration with Indev Logistics Private Ltd (Indev) in India, a move to bolster our freight, customs clearance and value-added service offerings across the Indian subcontinent. Kerry Logistics is the first Asia-based logistics company to establish nationwide coverage in both China and India, and we benefit from the growth in demand for import-export trade as well as domestic distribution and logistics services.



## [ New Contracts ]

### Hong Kong

## GT Solar

In 3Q10, GT Solar Hong Kong (GT Solar) appointed Kerry Logistics as its logistics partner in Asia with Hong Kong as its regional hub. We manage the distribution of the client's heavy and vulnerable equipment in the region.

GT Solar is a leading global supplier of polysilicon production equipment, crystalline ingot growth systems and related PV manufacturing equipment for the solar industry.

## Smiffy's

In 3Q10, Kerry Logistics was selected by Smiffy's as its key logistics provider in Asia. We manage the client's regional distribution in Asia from production sites in China, Taiwan and Hong Kong. Our Multiple Consignment Consolidation Model is designed to manage Smiffy's suppliers across multiple regions and attain perfect order fulfillment within tight timelines for quality and delivery commitment.

Based in Gainsborough, Lincolnshire in the UK, Smiffy's is one of the largest importers of seasonal products in the United Kingdom. Their products include Halloween and Christmas attire as well as high-quality party products, accessories and wigs. Smiffy's is a member of R. H. Smith & Sons, a wigmaker.

## [ Facilities ]

### Hong Kong



## Setting Up of Food Factory

In September, we set up a new 2,500-sq.ft Food Factory to enhance our logistics capabilities in the Food & Beverage industry. The facility was built in accordance with the Food and Environmental hygiene Department's requirements with room temperature maintained at 15-18°C and relative humidity kept at about 50-60%. The facility is dedicated for packaging premium delicacies and goods like chocolate, health care products and cosmetics.

### USA

## New Offices

In August, we opened four new offices in Seattle, Chicago, Dallas and Atlanta, adding to a total of seven stations in USA, including the three main gateways in Los Angeles, Miami and New York.

For enquiry, please email to [contact.US@kerrylogistics.com](mailto:contact.US@kerrylogistics.com) or call our toll free numbers @ 877-357-0070 (Los Angeles) / 888-858-8581 (Miami)

[ Services ]

Hong Kong

# Launching KBOS



Recently, we rebranded our Kerry Records Management Services (KRMS) to Kerry Business Outsourcing Solutions (KBOS) to incorporate a wider range of outsourced services. We see many opportunities for KBOS as corporations look to refocus on their core businesses and further improve efficiency and competitiveness.

KBOS is offering the following five key services at the moment and will expand the services to other areas in the coming year:

1. Integrated Records Solutions
2. Deeds Management
3. Office Asset Management
4. 360° Shipment Visibility
5. Business Recovery Centre

Australia

# New Asia-Darwin Consol Services with Northline

In August, we joined forces with Northline to launch a new consolidation service from Hong Kong and Shanghai to Darwin in Northern Australia by sea freight. The target customers range from freight forwarders, importers to shop and mine owners. The service will also be expanded to Singapore and other SE Asian ports in the third quarter this year.

Upon arrival in Darwin, cargoes can be further transported to other parts of our network, including Brisbane in the east and Adelaide in the south, with Northline's extensive trucking fleet.

**International LCL Service from China & South East Asia**  
One cubic metre up to full container loads

Pick up from all regions for consolidation in Shanghai, Hong Kong, Bangkok, Malaysia & Singapore.

Door to door delivery Australia wide

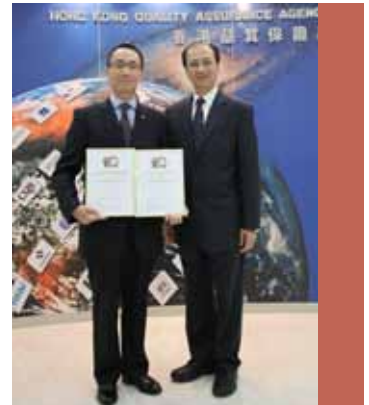
Contact our International Freight Team on 1800 617 630

## [ Awards ]

### Hong Kong

## Achieving Fine Wine Storage Management Systems Certificate

On 22 September, we received the Wine Storage Management Systems Certificate - Fine Wine Category from Hong Kong Quality Assurance Agency (HKQAA) - a quality award for our excellence in wine storage management. Our wine logistics services include international freight forwarding, import/export handling, optimal cellarage conditions, distribution and value-added services.



## Carrying Off 7-Eleven Best Supply Chain Award

In June, Kerry Logistics and our client San Miguel won the 2009 Best Supply Chain Award from 7-Eleven, a global chain of convenience stores, for our excellent delivery services. This award is presented yearly by 7-Eleven to its partners for supply chain best practices.

### Mainland China

## Receiving Leading Enterprise Award

On 26 April, we received the '2009 Leading Enterprise in the Postal Industry Award'. We were among 160 winning enterprises across the country.



## Five-star Facility

On 11 June, our Chaoyang Port Logistics Centre was awarded 'Five-star Warehouse' status at the 'Fifth China Warehousing Conference' for our excellent '5S' management. Our five-star status tops the star ratings of the nine awardees in the country.

[ CSR ]

## Supporting Médecins Sans Frontières Truck Exhibition

In September-October, we provided logistical support for a mobile interactive exhibition aimed at raising awareness of the realities of life in a war zone for medical and humanitarian aid staff working for Médecins Sans Frontières (MSF). During the exhibition, we managed the movement of the 40-foot MSF container and trailer, and assisted in setting up the mobile exhibition hall in seven locations in Hong Kong.



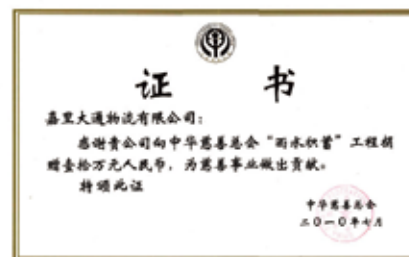
## Supporting ECSAF for the Fifth Year

For the fifth consecutive year, we support the End Child Sexual Abuse Foundation (ECSAF) by offering two sheltered parking spaces at Kerry Cargo Centre in Hong Kong for its mobile classrooms.



## Participating in Gansu Drought Relief Work

At the beginning of the year, the Gansu province in Mainland China was hard hit by a drought due to continued low rainfall, high temperatures and low river flows from upper reaches. With the assistance of the China Charity Foundation, we donated RMB100,000 to rebuild water cellars in the area to support 200 family members.



## Revisiting Shepherd's Field Children's Village

On 21 June, we visited the Shepherd's Field Children's Village in Mainland China for the second time after a year and donated another RMB100,000 to build more schools and support the basic living of ten children.

